# **Company Fact Sheet**

November 2025



Company Name Ziply Fiber

**History** Ziply Fiber began operations on May 1, 2020, when it acquired the Northwest operations of

Frontier Communications. Since then, the company has invested hundreds of millions of

dollars in network and service improvements.

Ownership Ziply Fiber is an independent business unit of Bell Canada, a wholly-owned subsidiary of BCE

Inc. (TSX, NYSE: BCE), Canada's largest communications company.

Service Area Washington, Oregon, Idaho and Montana

Primary Offices Kirkland and Everett, Wash.; Beaverton, Ore.; and Hayden, Idaho

Fiber Passings Ziply Fiber had approximately 1.3 million fiber passings as of December 2024<sup>+</sup>

 Washington
 740,000
 Idaho
 80,000

 Oregon
 430,000
 Montana
 50,000

Subscribers Ziply Fiber counts approximately 375,000 fiber subscribers and an additional 60,000

broadband customers on its legacy copper network as of August 2025<sup>+</sup>.

Services Residential: Internet (Fiber and DSL), Phone

Commercial: Internet, Voice, Connectivity

Wholesale: Ethernet, Dedicated Internet Access, IP Transit, Wavelength,

Managed Spectrum, Colocation, Voice

**Products** Primary services are gig-speed fiber internet and phone for residential customers, Business

Fiber Internet and voice services for small businesses, and a variety of internet, networking and voice solutions for enterprise customers. Ziply Fiber also continues to support DSL customers.

Network Since its inception, Ziply Fiber has invested hundreds of millions of dollars to design a new,

ultra-high-speed, 100-percent end-to-end fiber-optic network servicing hundreds of regional cities and towns across Washington, Oregon, Idaho and Montana to meet the region's internet, data and voice needs. Unlike other companies whose technology was originally designed when only TV mattered, Ziply Fiber has created a modern network expertly architected for today's world, where families are spending more time at home, connecting more devices than ever before, and streaming, gaming, video conferencing and more — all at the same time. Ziply Fiber has engineered its network to be consistently on, reliably fast, confidently ready for

the needs of today and generations to come.

Growth In 2023, Ziply Fiber was named "America's undisputed leader as the fastest home internet

provider" by CNET following the company's introduction of 50 Gig residential internet. Since 2022, Ziply Fiber has acquired four local ISPs – EONI, iFIBER Communications, LocalTel, Ptera – and specific assets of two others – OTC Connections in Cove, Ore. and the Pacific Northwest assets of Unite Private Networks. Since June 2020, Ziply Fiber has built and/or is currently building fiber networks in more than 150 new fiber markets, connecting more people

and more communities to fast, reliable internet every day.

**Employees** Approximately 1,700

**Leadership** Executives are all local Northwest based and have decades of major network experience.

Harold Zeitz, CEO Brian Bond, CTO

Chris Denzen, COO Brian Economaki, SVP, Fiber Design & Construction

Ryan Hjorten, CFO Elana Zana, General Counsel

###

# **Products Fact Sheet**

November 2025



#### Customers

Residential, Small Business, Enterprise

## **Core Residential Products**

Fiber Internet, DSL, Ziply Fiber Phone

## **Fiber Internet**

50 Gig10 Gig2 Gig

· Gig speed

• 300/300 Mbps

As "America's undisputed leader as the fastest home internet provider" (CNET), Ziply Fiber offers multi-gig speed plans up to 50 Gig. Gig speed is the most popular plan due to its fast symmetrical upload and download speeds and ability to support multiple devices without slowdown or lag. All residential plans are accessible and transparent with no annual contracts, no credit checks and no data caps.

#### DSL

Ziply Fiber is rapidly expanding its fiber internet service to every community in its footprint, and it continues to support DSL service for residential customers without fiber connectivity.

## **Ziply Fiber Phone**

Ziply Fiber is the local phone company in many areas and offers traditional home and business phone lines, as well as Voice Over Internet Protocol (VoIP) options.

### Streaming TV

Many customers today are switching to streaming TV for their regular entertainment needs. Ziply Fiber can guide customers through the process of selecting the ideal streaming service(s) and set-up that is right for their needs.

#### Whole Home WiFi

Customers who need an internet signal to extend to hard-to-reach places can take advantage of Whole Home WiFi. A Ziply Fiber technician will install an optimized router and up to three extenders for customized coverage. The latest WiFi 7 routers are available for 1-10 Gig plans.

#### **Core Small-Medium Business Products**

Fiber Internet, DSL, Business Voice

## **Business Fiber Internet**

2 Gig
 Gig speed

• 500/500 Mbps

200/200 Mbps

· 100/100 Mbps

Business Fiber Internet offers robust options for small to medium-sized businesses to handle transactions, voice service and video conferencing at an affordable price point – and with no data caps or annual contracts.

#### **DSL for Business**

For business addresses still outside of our fiber network, DSL is available for reliable connectivity.

### **Business Voice**

Ziply Business Voice offers both traditional analog line service (Business Voice Unlimited) and cloud-based Hosted Voice with unified communications and Microsoft Teams integration—ideal for hybrid and remote work environments.

## Whole Business WiFi

Whole Business WiFi delivers enterprise-grade coverage through optimized WiFi 7 routers and extenders installed by Ziply technicians.

#### **Enterprise Products**

Ziply Fiber delivers enterprise-grade connectivity solutions across fiber internet, wavelength, private line, Ethernet, IP Transit, voice, and data center services. For information on enterprise product solutions, visit enterprise.ziplyfiber.com.

# **Fiber Internet Fact Sheet**

November 2025



#### What is fiber internet?

Fiber is the best, fastest and most reliable way to deliver the internet to homes and businesses today. Fiber-optic cables are built of small, flexible strands of glass that transmit data via pulses of light. While extremely small, fiber strands can carry huge amounts of data extremely quickly and reliably, leading to a smooth online experience built not just for today's connectivity needs, but also for generations to come.

# Why is fiber a better internet technology?

Fiber is superior to cable, satellite, DSL and wireless technologies in several ways:

**Speed** – Fiber internet transmits data almost at the speed of light. Gig-speed fiber internet is 25 times faster than the average upload speed of most cable connections. Currently, Ziply Fiber offers residential speeds up to 50 Gig, America's Fastest Home Internet. No other technology comes close.

Symmetrical Uploads & Downloads – Fiber internet provides symmetrical speeds, meaning data flows at the same rate for both downloads and uploads. Robust symmetrical speeds are critical for glitch-free video conferencing, streaming, gaming, content creation, online learning and more. Legacy technologies like cable (which uses copper coax cables) cannot match their upload and download speeds because they were originally designed to be one-way data paths for transmitting TV signals and weren't engineered for today's needs.

**Capacity** – Because fiber internet operates with bandwidth to spare, it can quickly and easily transmit massive amounts of data that other technologies simply can't do in a reasonable amount of time. Fiber internet also can handle multiple connected devices in the same home at the same time without causing any slowdowns.

# What sets Ziply Fiber apart?

Named <u>2025 Fiber Provider of the Year</u> by *Cablefax Magazine*, Ziply Fiber believes that everyone should benefit from amazingly fast, game-changing internet, not just people in big cities. That's why the company has been investing hundreds of millions of dollars to build an advanced, 100-percent fiber network to underserved suburban and rural communities across the Northwest.

**Consistently On** – Ziply Fiber engineers its core and aggregation networks to be fully redundant, with dual infrastructure that maintains customer connections even when issues arise, allowing customers to enjoy their online experience with zero disruption. Redundancy also eliminates the need to take the network down to complete upgrades and repairs.

Reliably Fast – Offering America's Fastest Home Internet (50 Gig) and called "America's undisputed leader as the fastest home internet provider" by CNET, Ziply Fiber manages its network for peak reliability. Unlike other companies that run their components at 80%+ capacity with no room to support a failure, Ziply manages its network at 40% capacity during peak hours, meaning there's always headroom elsewhere on the network to share the load if a component fails, so customers continue to enjoy reliably fast internet. Thanks to the company's dual network infrastructure, low-capacity limits and ability to reroute traffic, even if an outage occurs, most Ziply Fiber customers won't notice.

Confidently Ready – While many Northwest cities and towns have been forgotten by national providers, Ziply Fiber's focus is its four-state footprint of Washington, Oregon, Idaho and Montana, with special attention paid to areas underserved by other ISPs. Since June 2020, Ziply Fiber has built and/or is currently building fiber networks in more than 150 new fiber markets, connecting more people and more communities to fast, reliable internet every day. That's one of the reasons it was recognized with the 2024 Broadband Nation Award for Excellence in Fiber to the Home Deployment.

**Honestly Local** – Founded in 2020 and headquartered in Kirkland, Washington, Ziply Fiber's Northwest roots include a senior leadership team that has lived and worked in the communities we serve. That local market mindset and history are important parts of the company culture and vision for the future.